



# TAURUS

## WEALTH

Multi Family Office Services

Objective Investment Advice

Customised Investment Portfolio Monitoring

Multiple Banking with a Single Point of Contact

Privé Access to Private Equity, Venture Capital and Real Estate Opportunities

Wealth Structuring and Succession Planning

Consolidation of All Bank Portfolio Statements

Collectibles & Art | Philanthropy | Social Impact Investing

Flexible Fee Structure Aligned to Performance

Experience of a Seasoned Team

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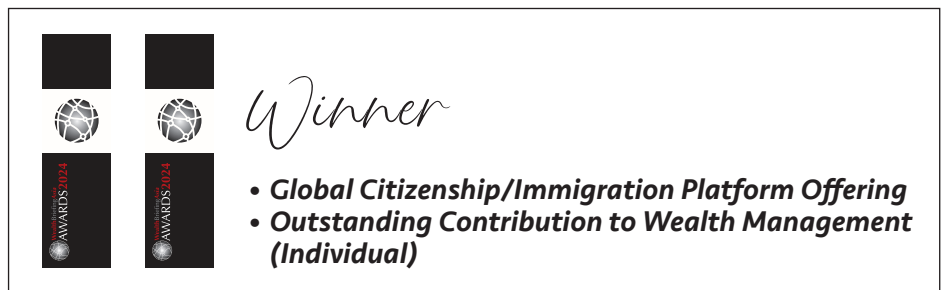
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# How Hard Work, Integrity & Teamwork Propelled Taurus To Success In Wealth Management



**Mandeep Dalwa**  
 Founder and CEO  
**Taurus Wealth Advisors Pte Ltd**



## What was the winning formula of your firm/you that explains why you won?

Hardwork, integrity, a complete willingness to fail and learn from that failure, the support of extremely dedicated colleagues and the belief in me by my loved ones have probably been the most critical components of my journey in wealth management. In a career of many years, one can only observe, learn, implement, fail, try again and hopefully succeed in some measure but none of this is possible without others offering to carry their load and yours from time to time. My friends, my family and my colleagues have all done that in great measure.

## Please describe how your colleagues made a difference?

Taurus started as a one man shop. Today we are a boutique firm of 60 with a presence in 3 countries and clients in 25 countries. There is no question that my biggest achievement has been the loyalty and hardwork of my colleagues. The Taurus brand has been burnished by the talent and tenacity of many colleagues many of whom have spent the longest span of their career with Taurus. Their integrity has built the legacy of honesty, insightfulness and trust.

## What sort of challenges did you surmount to reach this level and how have you been able to succeed in such fast-moving circumstances?

In the early days of developing the firm, the biggest hurdle was to find believers in the mission. Both colleagues and clients. That would have been the biggest challenge. I believe we were able to succeed by focussing on doing the right thing for our customers, avoiding a products sales push focus within the team and

allowing each member of Team Taurus to focus on their strengths while giving them enough to time to ace their tasks at hand.

## Who inspires you, either inside or outside your organisation?

Far too many people believe in me and their belief in me is the most important thing that inspires me.

The support of my wife over the years to the numerous colleagues who have put in years upon years of continuous commitment at Taurus and who continue to believe in our mission to provide good, solid, honest advice is the reason for the success of Taurus and this inspires me everyday to try and do my best.

## How do you hope your firm will benefit from getting this award?

This award is a testament to the focused dedication of each of the current and many former colleagues at Taurus. It's a team award not an individual award. It is an important validation for us all and will help us in underscoring our abilities in offering our services within wealth management to our clients and partners.

## Where do you see the wealth management industry and your part of it going in the next five years?

I think conflict of interest will remain allowing the investment advisory business model offered by Taurus and firms like Taurus to thrive. Technology will become more important in differentiation and I daresay AI will also play an important role in this differentiation. But in the end the basic tenets of hardwork, integrity, grit, determination, knowledge and luck will continue to underpin Taurus and firms like ours.